

Ovidiu FER

Born: 31st December 1983

Nationality: Romanian



PROFESSIONAL EXPERIENCE

2016- present Alpha Quest Czech Republic, Malta, Romania

Co-founder

- Family office type of structure, with cca EUR 100m AUM, focusing on Central and Eastern European opportunities in listed, unlisted and special situations investments;
- Currently the main investment is in the Romanian Restitution Points, a 5 year receivable on the Romanian government, yielding double digit annual return.

2018- present GapMinder VC Fund Romania

Advisory Board

- Romanian Venture Capital Fund with cca EUR 40m AUM, backed by the European Investment Fund and several local financial institutions;
- Eight active seed investments, including FintechOs and TypingDNA as well as 27 pre-seed investments concluded.

2014- 2016 IJC Funds Czech Republic, Malta

Investment Committee member

- Assisted in the launch of a Special Opportunities Fund of the Czech Family office, mainly focused on providing exposure to the ongoing points restitutions in Romania and various other alternative investments in the South East Europe;
- In charge of building the largest portfolio of points on the market (cca 150m) in over 100 trades and helping a successful exit in Dec 2016 which generated a total return for investors of cca 33% in 20months;

2013- 2014 Elliott Advisors UK, Romania

External advisor

- Advised the US/UK based hedge fund in quantifying the claim and filling an expert report to the court in a legal dispute with a minority shareholder of Romania's Fondul Proprietatea, where Elliott was the largest shareholder

2007- 2013 Wood& Company Czech Republic, Romania

Country manager

- Played an important active role in setting up Wood&Company in the Romanian equity market, performing a wide variety of tasks from research to sales and idea origination as well as maintaining the relationship with the local regulators and market institutions.
- Managed the company's Bucharest office and managed a team of 6 people for 18 months

Frontier markets expert

- Managed the trading set up relationships with the local exchanges in the Balkan region as well as soft covered the major listed names in Serbia, Bulgaria, Slovenia and Croatia.

- Participated in the largest and most relevant transactions across the region: the SPO of the Romania natural gas transport monopoly Transgaz, the ABB of EUR 65m in OMV Petrom, the placement of 5% of SIF Moldova, as well as several cross border listing (with the most relevant being the double listing of Sopharma- Bulgaria's top pharma company- in Warsaw)

Equity analyst

- Financial valuation and earnings forecast of publicly listed companies; macroeconomic overview and strategies
- Covered the most liquid Romanian equities (ranging from banks, to utilities and funds: BRD, Banca Transilvania, Fondul Proprietea, SIFs, Transelectrica, Transgaz and Bucharest Stock Exchange) as well as the CEE Pharma sector (Krka, Egis, Gedeon Richter).
- In doing so I have successfully become one of the most important equity analysts on the domestic market, rated on Bloomberg and Extel Thompson survey.

Idea origination

- Played the essential role in the origination, structuring, research and marketing of the Wood&Co warrant on the Romanian Restitution Fund (Fondul Proprietatea) and listing the structured product in Vienna. This enabled Wood&Company to substantially increase its reputation on the local market, trade EUR 100m of the OTC product and was a major step forward in listing the Fund- now one of the most important stocks in the Romanian market.

2005-2007 KTD Invest

Romania

Financial analyst

- Responsible for editing daily reports on the Bucharest Stock Exchange, Sibiu Monetary-Financial and Commodities Exchange, Central and Eastern European Markets and International Markets; Responsible for editing weekly reports regarding the domestic Investment Funds
- Handled the collection and dissemination of financial data, performed trend analysis and provided management reporting
- Actively supported the implementing of Saxo Bank trading platform to the Romanian investors

EDUCATION

2013-2014 INSEAD, MBA Class of July 2014

Singapore/France

Awarded the INSEAD Henry Grunfeld Scholarship

2002-2006 Academy of Economic Studies

Romania

Major in Finance, Insurance, Banking and Stock Exchange

LANGUAGES Romanian (Native), English (Fluent), French (Practical), Czech (Practical)

OTHER EXPERIENCE

- **Entrepreneurship:** member of **TechAngels**- local angel investor group; active investor in several start ups, primarily focused on RPA, medtech and fintech;
- **NGO:** member of OPPC, an initiative to improve the regulatory environment in the Romanian equity market
- **AIESEC:** member for two years of Europe's largest student organizations, participant in the Exchange program

PERSONAL INTERESTS

- **Rugby:** U16-19 Romania national rugby champion with RC Grivita, member of the Romanian U19 and U21 national team
- **Social responsibility:** Founder of the Education through Rugby Foundation, aimed at providing scholarships in worldwide academies for underprivileged kids in Romania