

STEFAN ALEXANDRU FRANGULEA

PERSONAL DATA

Place and Date of Birth: Bucharest, 2 June 1977

Nationality: Romanian

HIGHLIGHTS OF QUALIFICATIONS AND SKILLS

- BA in Banking and Financial Markets, MSc in Financial and Foreign Exchange Markets and EMBA
- 20 years of experience in the financial-banking and energy sectors, in areas such as: corporate banking, treasury, corporate finance, strategy, financial markets, general management, business development, in executive and management positions
- Member of the Board of Directors in companies in the energy sector and transport infrastructure
- Highly skilled in transaction structuring and highly involved in landmark financing transactions like large cross border finance projects, syndications, structured trade finance deals, Romanian sovereign risk deals, investment projects valuation and structuring, extensive experience in structuring financing in the medical field
- Significant experience in initial / secondary public offerings, transformation processes, cost optimization programs, Mergers and Acquisitions (M&A) transactions, business integration and organizational culture change

RELEVANT PROFESSIONAL EXPERIENCE

Electrica Group

Non-Executive Member of the Board

Societatea de Distributie a Energiei Electrice Transilvania Nord SA, Cluj, Romania

Apr 2019 – present

Societatea de Distributie a Energiei Electrice Transilvania Sud SA, Brasov, Romania

Apr 2019 – present

Societatea de Distributie a Energiei Electrice Muntenia Nord SA, Ploiesti, Romania

Jan 2019 – present

Treasury, Collection and Risk Management Director

Societatea Energetica Electrica SA, Bucharest, Romania

Feb 2018-present

European Bank for Reconstruction and Development (EBRD)

Principal Banker

Bucharest, Romania

Nov 2016-Nov 2017

SPEEH Hidroelectrica SA

Acting Head of IPO Office

Bucharest, Romania

July 2015-Nov 2016

Head of Strategy (and Business Development)

April 2014-June 2015

Administratia Canalelor Navigabile SA (Administration of Navigable Canals – ACN)

Vice President of the Board

Agigea, Constanta, Romania

Mar 2016-Sept 2016

Non-Executive Member of the Board

Oct 2012-Mar 2016

BCR Group (part of Erste Bank Group)

Sales Management Division Director / Corporate Sales Director

BCR Pensii SAFPP SA

Bucharest, Romania

June 2013-April 2014

Head of Public Sector – Corporate Network and Public Sector

Banca Comerciala Romana (BCR) SA

May 2011 – May 2013

Garanti Group Romania (formerly GE Money)

Senior Treasurer

Bucharest, Romania

Dec 2008 – May 2011

General Electric (GE)

Vice-President, Customer Financing South East Europe, Capital Markets Corporate (CMC)

Bucharest, Romania

Nov 2007 – Dec 2008

UniCredit/HVB Group

Sales Manager, Large Corporates Equipment Division

UniCredit Leasing Corporation IFN S.A.

Bucharest, Romania

March 2007 – Oct 2007

Head of Public Sector (Strategic Clients) – Key Accounts and Structured Finance

Banca Comerciala HVB Tirioc S.A. (ex-HVB Bank Romania S.A.)

March 2006 – March 2007

Senior Relationship Manager – Key Accounts and Structured Finance – Corporate Division

HVB Bank Romania S.A.

March 2004 – March 2006

Raiffeisen Bank S.A. (ex-Raiffeisen Banca Agricola S.A.)

Department Manager – Metallurgy, Heavy Machinery and Automotive – Corporate Banking

Bucharest, Romania

March 2003 – March 2004

Relationship Manager – Metallurgy, Heavy Machinery and Automotive – Corporate Banking

Feb. 2002 – March 2003

Citibank Romania S.A.

Relationship Associate – Local Companies

Bucharest, Romania

Oct. 2000 – Feb. 2002

Marketing Assistant – Local Companies

Aug. 2000 – Oct. 2000

EDUCATION

ENVISIA-First Business School in Romania for Board Directors & Henley Business School **Bucharest, Romania**
Postgraduate Cert in Board Practice and Directorship Nov 2020 - present

Vienna University of Economics and Business Administration (Wirtschaftsuniversität Wien) **Bucharest, Romania**
Romanian Executive Master of Business Administration (REMBA) Dec 2006 – Feb 2008

IEDC (International Executive Development Centre) – Bled School of Management **Bled, Slovenia**
Executive Master of Business Administration (EMBA), 2 ani program Jun 2005 – Dec 2006

The Academy of Economic Studies (A.S.E.), The Doctoral School of Finance **Bucharest, Romania**
Master of Science in Financial and Foreign Exchange Markets – Postgraduate Studies Sep 2000 – July 2001

The Academy of Economic Studies (A.S.E.) **Bucharest, Romania**
The Faculty of Finance, Insurance, Banking and Stock Exchanges (F.A.B.B.V.)
Bachelor of Arts in Banking and Financial Markets Oct 1996 – Sep 2000

Institute d'Études Politiques **Toulouse, France**
Non-degree graduate program – ERASMUS Scholarship Jan – June 1999

NON-PROFIT MEMBERSHIPS AND ACTIVITIES

Founding Member and President of the Board of the Association of Treasurers of Romania Jan 2015 – present

Member of the Romanian Association for Good Administration Jun 2015 – present

Member of the Board of IEDC Alumni Club Association Mai 2017 – present

Representative of Electrica SA in the Users Committee of the Romanian Central Securities Depository Jun 2018 – present

Member of the Board of European Association of Corporate Treasurers (EACT) Oct 2018 – present

Member of the Board of International Group of Corporate Treasurers (IGTA) May 2019 – present

Member of the Independent Directors Association Sep 2020 – present

SKILLS

Computer Attestation of computer operator following the graduation of Computer Science Profile High School Series
Languages **English** – very well (IELTS Score 8.0/9.0-“Very Good User”) **French** – very well (DALF Attestation)
Italian – reading knowledge and listening comprehension **German** – rudimentary